



The Private Line

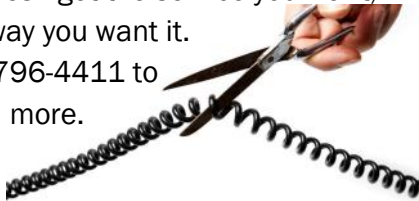
September 2018

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Internet Without Phone Line

With South Dakota having one of the highest rates of cell phones per capita, the demand for Santel land-line phones has been declining for several years. Santel is happy to announce that customers now have the option for high speed Internet without a telephone bundle. Instead, dependent upon location, customers can have a package that includes faster Internet speeds as well as a whole-home Wi-Fi network.

Santel customers who want their landlines do not need to make any changes at all. Customers still have the option to add Digital TV services (where available) to the Internet. We are excited to bring our member-owners more freedom and more choices...get the service you want, the way you want it. Call 796-4411 to learn more.



PO Box 67, Woonsocket, SD 57385

Office Hours: 8am-5pm Mon-Fri

www.santel.coop

Email: info@santel.coop 796-4411

Santel is an equal opportunity provider and employer.

Santel Welcomes Randy Northrup

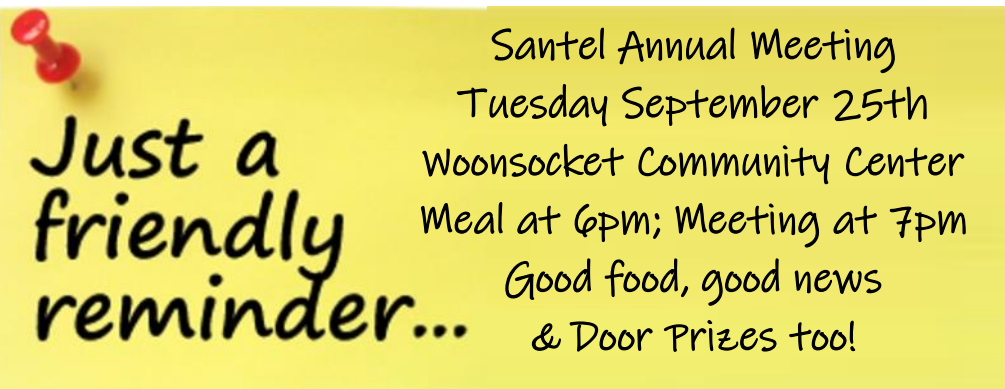
We are happy to introduce Randy Northrup as our Sales and Marketing Manager. Randy is a graduate of Letcher High School and SDSU. Randy's sales experience started with a summer in Florida during college where he sold educational books door-to-door...he calls it the "school of hard knocks"! From there he's applied his SD work ethic and been instrumental in finding sales and marketing solutions to create growth for brands in the motorcycle and auto racing channels.

During his years since college, Randy has been on business travel around the world and has visited 49 of the 50 states while being primarily based out of Southern California. During that time, his family and closest friends were still here so he visited South Dakota often. Now that he's moved back he says he'll have to find another vacation destination!



Randy and his significant other, Lulu, have 3 sons and when Randy isn't working he enjoys motorcycling, mountain biking, hunting, fishing, pool and home renovation projects.

Randy says he enjoys working at Santel and helping build the local hometown network for a member-owned cooperative. He's happy to be with a company where we're all on the same team and success of the Cooperative means more giving back to the local community.



Just a friendly reminder...

*Santel Annual Meeting
Tuesday September 25th
Woonsocket Community Center
Meal at 6pm; Meeting at 7pm
Good food, good news
& Door Prizes too!*

Santel TV to Add 20+ New Channels Soon

Santel TV will be adding 20 new channels to our lineup in the upcoming weeks. We think you'll be excited to see the new **Hallmark Drama** channel added to both the Value and Premier packages. Customers having the Premier package will also gain **Nat Geo WILD**.

Subscribers to Santel's High Definition channels will see both of the above new channels in HD as well as these current channels offered in Standard Definition (if you subscribe to them):

- ◇ American Heroes_HD
- ◇ CBS Sports_HD
- ◇ Cowboy Channel_HD
- ◇ Crime & Investigation_HD
- ◇ Discovery Life_HD
- ◇ DIY_HD
- ◇ FXM_HD
- ◇ GAC_HD
- ◇ KSFY-CW_HD
- ◇ OWN_HD
- ◇ Cinemax_HD
- ◇ Encore_HD
- ◇ HBO_HD
- ◇ HBO2_HD
- ◇ Starz Edge_HD
- ◇ Starz Westerns_HD
- ◇ Pay Per View Special Events_HD

Annual Directory Photo Contest

Do you have an awesome photo that would be perfect for our 2019 Central Connections Directory? We will once again be holding a contest to find the best cover photo. We've had awesome entries the past few years and look forward to seeing how creative and artistic our members will be again this year.

The contest will be open to any Santel or Midstate members and entries must be received by December 1, 2018. The finalists will be online and the winner will again be determined by Facebook votes with the winner receiving \$100. Rules are:

- Limit four (4) entries per household
- Amateur photos only; no professional entries please
- Santel & Midstate employees and immediate family not eligible



- Photos should represent Santel or Midstate service areas
- Photos must be in color and have been taken within the last two (2) years
- Must be 300dpi in JPEG format
- Digital photos only. Email entries to info@santel.coop
- Include your name and phone number with each entry
- Include where photo was taken and brief description

Please contact Santel at 796-4411 or info@santel.coop with any questions you may have.



Directory Additions

ETHAN

Wilson, Michelle 227-4370

WOONSOCKET

Geppert, Leonard 796-4792

Nickelson, Madelyn 796-4780



The SDTA and its member companies, such as Santel Communications, are proud to contribute to the college pursuits of students in the communities we serve. The Brian Meyer Scholarship is now accepting applications from students who will have completed at least two semesters of course work at any accredited post-secondary school in South Dakota. The student or student's family must be a subscriber to a SDTA member company. To apply, go to sdtaonline.com/resources/scholarships/ or you may also email info@sdtaonline.com or call 605-224-7629. Application deadline is October 31, 2018.



In the Letcher exchange, plow crews for Push, Inc. are hard at work getting the mainline buried in the right-of-ways. After that, they will begin to bury drops to each home or business. If you have any questions or concerns at all during the fiber-optic construction process, please don't hesitate to contact our office at 796-4411.